

ANNEXURE-XIII
Pre – Bid Replies

S. No	Query Type Technical/ Commercial	Page No	Clause No	BRPL Clause	Bidder Query	BRPL Replies
1	Technical	65	Hardware BoQ for BRPL-SCADA-MCC-BCC Core Firewall Solution (NGFW , Lag Manager , Policy deployment) Qto 04	Minimum 12 Ports required including of HA ports/interfaces from day 1 - BRPL will create 08 Zones for network segregation and 04 Interfaces are required for Future usage	This should be excluding HA ports instead of including as you would be requiring 8 ports for 8 Zones and 4 interfaces for future usage	As per Corrigendum - II
					Proposed Specification : Minimum 12 Ports required excluding of HA ports/interfaces from day 1 - BRPL will create 08 Zones for network segregation and 04 Interfaces are required for Future usage	As per Corrigendum - II
2	Technical	65	Hardware BoQ for BRPL-SCADA-MCC-BCC Core Firewall Solution (NGFW , Lag Manager , Policy deployment) Qto 04	IPsec VPN throughput – minimum 6Gbps or more with 64KB HTTP transaction and logging enabled	IPsec throughput is less than threat prevention throughput and should be quoted inline with threat prevention throughput	As per Corrigendum - II
					Proposed Specification : IPsec VPN throughput – minimum 5Gbps or more with 64KB HTTP transaction and logging enabled	As per Corrigendum - II
3	Technical	68	Hardware BoQ for BRPL-SCADA-MCC-BCC Core Firewall Solution (NGFW , Lag Manager , Policy deployment) Qto 04	The Firewall should support virtual System and should be scalable upto 10 within the same appliance with additional licenses whenever required. The virtual system should have all the features as of physical device.	Since this is for future scalability, 5 instead of 10 should be reasonable requirement	As per Corrigendum - II
					Proposed Specification : The Firewall should support virtual System and should be scalable upto 5 within the same appliance with additional licenses whenever required. The virtual system should have all the features as of physical device.	As per Corrigendum - II
4	Technical	78	Hardware BoQ for BRPL-SCADA-MCC-BCC Core Firewall Solution (NGFW , Lag Manager , Policy deployment) Qto 04	Bidder Ensure 5 Year Warranty term with 30 min Response and 4 Hours resolution of tickets through ticketing tool The NGFW should be proposed with 5 years subscription licenses for NGFW, NGIPS, Anti-Virus , Anti Spyware, Threat Protection, APT Protection (Zero Day Protection), from day 1. Also must have license to provide security for OT which includes DNP3 & Modbus protocols	OEM support response time for severity one issue should be less than 1 hr and replacement should be 4 hrs.	As per Corrigendum - II

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					Proposed Specification :	
					OEM support response time for severity one issue should be less than 1 hr and replacement should be 4 hrs. The NGFW should be proposed with 5 years subscription licenses for NGFW, NGIPS, Anti-Virus , Anti Spyware, Threat Protection, APT Protection (Zero Day Protection), from day 1. Also must have license to provide security for OT which includes DNP3 & Modbus protocols	As per Corrigendum - II
5	Commercial	19	20.0 LIQUIDATED DAMAGES	20.01 If supply of items / equipment is delayed beyond the supply schedule as stipulated in LOI/PO, then the Supplier shall be liable to pay the Purchaser for delay as mentioned below: 1% per week of delay of undelivered units or part thereof subject to maximum of 10% of total order value of undelivered units.	Liquidated damages The timely delivery of the material is the essence of the contract. In the event of Supplier's failure to deliver the material of acceptable quality within the stipulated delivery period, the liquidated damages are payable by the Supplier @ 0.5% (one half of one percent) per week of delay or part thereof, of the unexecuted order value. However, the total liability of the Bidder under this clause shall not exceed 5% of the Order value as awarded	As per NIT/ No Change
6	Technical	65	Hardware BoQ for BRPL-SCADA-MCC-BCC Core Firewall Solution (NGFW , Lag Manager , Policy deployment) Qto 04	Minimum 12 Ports required including of HA ports/interfaces from day 1 - BRPL will create 08 Zones for network segregation and 04 Interfaces are required for Future usage	This should be excluding HA ports instead of including as you would be requiring 8 ports for 8 Zones and 4 interfaces for future usage	As per Corrigendum - II
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10	Technical Qualification Criteria	3	2	The bidder should have implemented the successful Implementation of Firewall installation with Policy deployment and , which should be running successfully, in at least 3 Govt. organizations/ Financial Institution/ Public Sector Undertakings/ Commercial Bank/ Telecom/ITES/Enterprise in India during last 5 years, as on bid submission date	Kindly consider any two organization in last five year.	As per PQR three Complete installation and commissioning needs to be submitted - As per NIT only
11	Commercial	15	8	Payment will be process within 45 days after supply, installation, testing and commissioning of Firewalls along with satisfactory acceptance by BRPL and on submission of Bank Guarantee, bills duly certified by Engineer-In-Charge i.e., Head IT.	Payment terms: 80% on delivery within 45 days 20% after installation, testing and commissioning of Firewalls along with satisfactory acceptance by BRPL and on submission of Bank Guarantee, bills duly certified by Engineer-In-Charge i.e., Head IT.	As per NIT/ No Change